

NORDIC ID TECHNOLOGY PARTNER IN NEW NESTE FULLY AUTOMATED SELF-SERVICE STORES LAUNCH

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Nordic ID Oyj, a Finnish technology company specialized in real-time item tracking and self-service solutions, has developed RFID technology based automated self-service solutions for agile deployment of unmanned shops. Neste uses Nordic ID's RFID-solutions in their new, fully automated Easy Deli stores.

The changed shopping behaviour of consumers is greatly impacting the retail industry. Consumers expect the same level of ease and convenience that online shopping offers also in brick and mortar shops. They also want the option to shop around the clock, and preferably close to home. Changed consumer behaviour paired with the current strong sustainability trend result in a growing demand for new shopping concepts.

" We have worked closely together with Neste to develop their Easy Deli store. Cooperation with Neste on developing this service concept have been highly rewarding and fruitful, but also required quite some problem-solving skills of us. I am very proud of our team, knowhow, and the fact that we have been part of creating this new shopping concept that provides a contemporary and updated customer experience. In uncertain times, winners will be the ones who are able to transform their business to best meet the changed consumer expectations," says **Juuso Lehmuskoski**, CEO of Nordic ID.

" When developing the Easy Deli store, it was important for us to find a partner that was able to co-create a full, customized solution according to our needs. We chose Nordic ID as our partner as we found that they have the required technological and service creation knowhow as well as a can do-attitude," says **Jukka Peltoniemi**, who is responsible for automated services at Neste.

Changed consumer behaviour requires new shopping concepts

" The idea to develop this solution was triggered by the change in consumer behaviour – customers want to make their purchases when it suits them, nearby and around the clock. Today, people avoid standing in line, and they might even abandon their purchases, if they perceive the queue to be too long. The check-out process at traditional barcode based self-checkouts might take even longer than at a manned register," explains Lehmuskoski.

With RFID sensor technology (radio frequency identification), individual items are identified without visual sight, which enables large quantities of items to be scanned in an instant. This means that for instance routine tasks can be automatized, and streamlined, as well as inventory take sped up considerably. RFID also decreases the risk of scanning errors, as each single item no longer needs to be scanned separately.

" Consumer shopping behavior is changing rapidly. We want to be part of this development and offer new kinds of smoother and faster customer experiences. The Easy Deli product scanner is the first of its kind in Finland and a huge leap forward compared to conventional self-checkouts. This makes the shopping experience much quicker and easier. The closest references are found in China where the RFID-based shops have received positive feedback for their user-friendliness," says Peltoniemi.

Neste opens the RFID-technology based Easy Deli store on June 3rd in central Helsinki, Finland. During the Summer, Neste will open another Easy Deli store in the Helsinki area, and aims to open further Easy Deli stores in Riga, Latvia, during 2020.

RFID-technology enables flexible automated shops

For automated self-service shops, RFID provides many benefits over camera or scale technology-based solutions. Nordic ID's unmanned shop concept S/MART enables agile customization of the store setup according to customer needs and even fits the budget of smaller retailers. Deployment and maintenance are seamless and cost efficient. In addition, shop assortment and floor plan are easily modified when needed. Thanks to the

adaptive concept, S/MARTs fit the most versatile environments such as hotels, self-storage warehouses and business hotels.

RFID-technology was first adapted on a larger scale in fashion retail. In food retail, deployment has been slower due to the initial challenges of reliably reading RFID-tags attached to fluid containers or metal covers.

Read more:

Nordic ID S/MART unmanned shop concept <https://www.nordicid.com/solutions/nordic-id-s-mart/>

Neste Easy Deli <https://www.neste.fi/Easydeli>

Press release Neste & Nordic ID <https://www.neste.com/about-neste/news-and-inspiration>

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Nordic ID Oyj is a full service PaaS (Platform as a Service) solutions company aimed at becoming the go-to partner for businesses that struggle with managing their flow of items. Our passion for enabling customers to manage their routine operations with ease, speed and efficiency, inspired us to develop all-in-one solutions that help companies to optimize the flow and count of goods. With our full line of RFID tracking devices and a customizable, adaptable cloud platform we simplify once tedious routine tasks and enable total process transparency. Nordic ID (NORDID) is listed on Nasdaq First North. www.nordicid.com